March 18, 2020

Mr. Kem R. Fleming, Director  
U.S. Small Business Administration  
Office of Disaster Assistance  
Field Operations Center East  
101 Marietta Street, NW, Suite 700  
Atlanta, GA 30303-2725

Dear Mr. Fleming:

Under provisions of Title 13 C.F.R. Part 123.3, I respectfully request that the Administrator of the U.S. Small Business Administration (SBA) implement a Small Business Administrative declaration to provide assistance in the form of SBA Economic Injury Disaster Loans for the following list of counties and cities in the Commonwealth of Virginia beginning January 31, 2020, and ongoing.

**Counties:**

**Cities:**
As Governor, I declared a State of Emergency for the Commonwealth of Virginia on March 12, 2020, in response to the COVID-19 pandemic. In accordance with advice from state public health experts, I have also taken several steps to protect the health and well-being of the community, which align with the Center for Disease Control (CDC) and the Virginia Department of Health (VDH) recommendations to slow the spread of the virus. A statewide ban on gatherings of 10 people or more at restaurants, fitness centers, and theaters, as well as a statewide recommendation limiting gatherings of 10 people or more at all other non-essential sites has resulted in many closures, negatively affecting small businesses throughout the Commonwealth.

The Virginia Department of Small Business and Supplier Diversity conducted a survey of these affected businesses to determine the economic impact of their losses for the disaster period as compared to the same period in the preceding year. The Department received more than a thousand responses from small businesses throughout all corners of the Commonwealth. Based upon these survey results, I certify that at least five small businesses in the disaster area have suffered substantial economic injury as a result of the disaster and are in need of financial assistance not otherwise available on reasonable terms.

Small Business Administration (SBA) Economic Injury Disaster Loan (EIDL) assistance to small businesses will lessen the economic burden business-owners face and improve the economic recovery outlook for the Commonwealth.

Sincerely,

Ralph S. Northam